

Alcorn State University
Notice of Proposed Sole Source Purchase
SSP 2022-03
RFx 3150003887

Alcorn State University anticipates purchasing the services/products listed below as a sole source purchase. Anyone objecting to this purchase shall follow the procedures outlined below.

1. Commodity or commodities to be purchased (make, model, description):

Acquisition of advisory consulting services for information technology; inclusive of formal Higher Education IT Governance Program implementation, training, and facilitation. Additionally, development of executable technical project plans that align current technology resource allocations with university strategy and IT Roadmap. Lastly, development of an IT Cloud Roadmap that outlines how the university will leverage cloud technologies, platforms, and services to reduce costs and scale IT service delivery.

2. Explanation of the need to be fulfilled by this item(s), how is it unique from all other options, and why it is the only one that can meet the specific needs of the department:

Explanation of Need: Advisory IT Consulting Services to implement a higher education IT Governance Program. Development of executable technical project plans for university IT Roadmap initiatives.

Proposed consulting services provider has higher education specific methodology, facilitation, training, and execution. Additionally, provider delivered actionable plans to mitigate critical risk identified during IT Assessments and Audits performed the past few years.

3. Name of company/individual selling the item and why that source is the only possible source that can provide the required item(s):

ENNCloud Technologies LLC
MAGIC Vendor Code – VND208995601

Proposed service provider delivered previously successful engagements for development of an IT Roadmap and technical project oversight that realized project completion and significant cost savings where prior management was incomplete with cost overruns. Source has demonstrated technical knowledge, higher education specific methodologies, and available resources to execute university-wide programs and projects.

4. Estimated cost of item(s) and an explanation why the amount to be expended is considered reasonable:

Proposed amount for consulting services aligns with budgeted amounts and delivers firm fixed pricing.

5. Explanation of the efforts taken by the department to determine this is the only source and the efforts used to obtain the best possible price:

The University CITS department was awarded a grant to enhance technology, security infrastructure. In researching available companies to conduct this time of enterprise assessment and deliverables, we found several companies who provided some of the services; however those systems all catered to larger enterprises with systems more advanced, and the cost was above what was budgeted in the grant. In discussing with ENNCLOUD the desired deliverables, they assured Alcorn that they could design a schedule to assist with the assessment and implementations ENNCLOUD met with the team and provided demonstrations and even offered to house one of the team members in Mississippi so that we have in house tech support to assist with the daily tasks. Their price range was negotiable and well within the grant amount. Other entities prices were almost triple what ENNCLOUD proposed and offered generic standard assistance that was not tailored to the University needs.

Any person or entity that objects and proposes that the services/products listed is not sole source and can be provided by another person or entity shall submit a written notice to:

Mertha George
Purchasing Agent
mgeorge@alcorn.edu

Subject Line must read "Sole Source Objection"

The notice shall contain a detailed explanation of why the services/products is not a sole source procurement. Appropriate documentation shall also be submitted if applicable.

If after a review of the submitted notice and documents, ASU determines that the services/products in the proposed sole source request can be provided by another person or entity, then ASU will withdraw the sole source request publication from the procurement portal website and submit the procurement of the commodity to an advertised competitive bid or selection process.

If ASU determines after review that there is only one (1) source for the required commodity, then ASU will appeal to the Public Procurement Review Board. ASU will have the burden of proving that the services/products are only provided by one (1) source

September 24, 2021

The Clarion Ledger
P.O. Box 40
Jackson, MS 39205-0040

Dear Sir or Madam:

Please run the enclosed notices on September 28, 2021 and October 05, 2021.

After the last run, please send one (1) copy of the proof of advertisement to us.

Very truly yours,

Mertha George
Mertha George
Purchasing Agent